



fourthline

Bank grade **identity platform**

Financial crime is a massive problem, with money laundering alone accounting for USD 1 trillion per annum.

Fourthline offers a bank grade identity platform to help make the international financial system safer and more accessible

Date of our investment: 2021

Company Creation: 2021

Founders: Peter Burrige, Owen Burke, Gaurav Gupta

Areas we helped the **value creation**

Talent and organization

- Involved in the hiring of COO, CFO, CCO, Head of People
- Put team incentivization plan in place
- Introduced Chairman of the Board

Top line growth and efficiency

- 4x growth over last two years to €20mn in ARR
- Customer growth and introductions
- Development of partnership channel
- Gross margins improvements from 12 to 70%, by focusing on automating manual activities

Product and tech

- Stimulated creation of a dedicated company out of Safened
- Jointly shaped product strategy towards bank-grade KYC/KYB
- Re-branding and problem solving on new name

Other

- Assisted the company in regulatory approvals and licenses
- Assisted the company in fundraising process making and introductions



The product

Applications



Monitoring



Authentication



Re-Kyc



Sign



Pay



eID



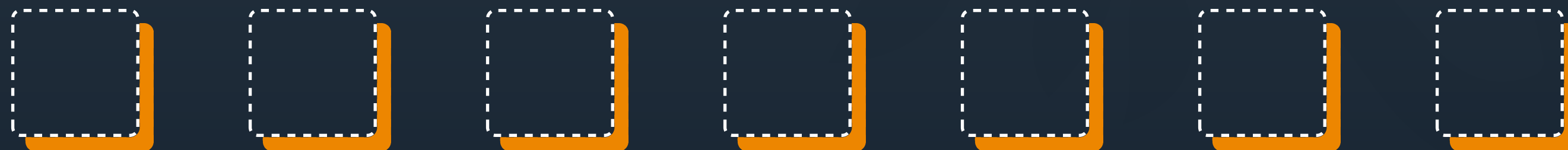
Proof of Address

Platform



Bank grade KYC Platform

Microservices Architecture



Datapoints checked
210+



Handling time
bank-grade KYC
0-60 seconds



Fraud detection
accuracy
99.98%

Clients

