



Plug and Pay in Europe, Turkey and Southeast Asia

Unlock local payment acceptance and payout disbursement methods through a single integration. NomuPay is the only unified payment platform purpose-built for expansion into fast-growth markets.

Date of our investment: 2018

Company Creation: 2018

Management team: Krik Gunning, Chris van Straeten, Ralph Post

Nomu Pay **Timeline**

Hired an experienced management team led by former Hyperwallet President & COO



CEO
Peter Burridge



CFO
Owen Burke



CTO
Gaurav Gupta



Seven
Acquisitions

Hiring a stellar team
with domain **expertise**

Building new
Product & Tech

Build a **brand**
and **accelerate** sales

Acquired a number of assets in Middle East, Europe, SEA and Pacific.
Licenses, local operations and tech



Presence in a total of 32 countries



Areas we helped the value creation

Talent and organization

- Hired the complete management team: CEO, CTO, CFO, CPO (ex-Hyperwallet, PayPal, Evo payments)
- Put team incentivization plan in place
- Successfully hired the supervisory board and installed broader governance

Top line growth and efficiency

- We executed a total of 8 acquisitions of which the majority were licenses, people and tech
- We stabilized the different business and started executing with an experienced commercial team on pipeline

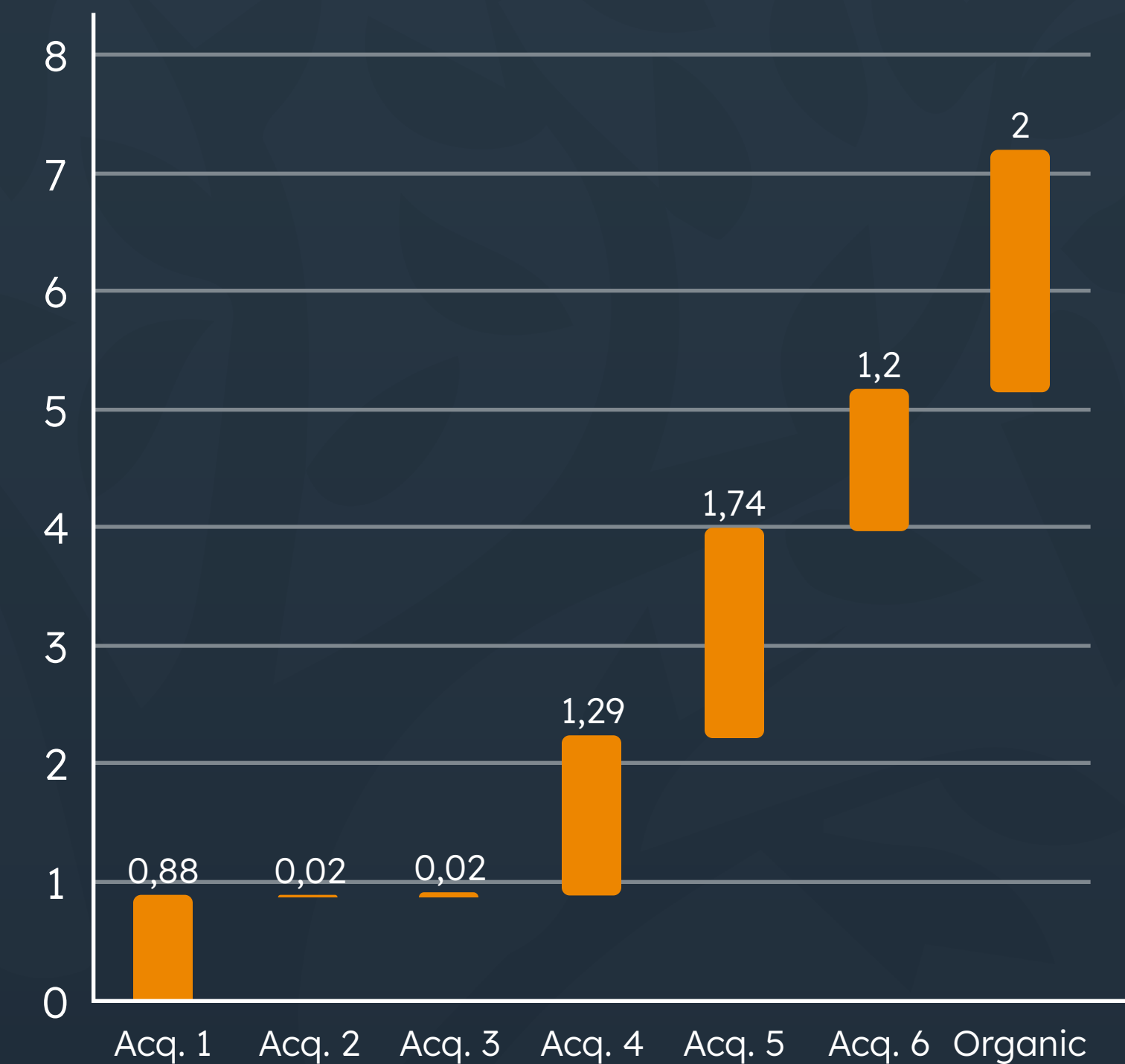
Product and tech

- Designed product roadmap on top of acquired platforms and developed product to go to market

Other

- Executed change of control processes with European, Southeast Asian and Pacific regulators
- Successful transfer of principal membership of Mastercard/VISA and banking relationships

M&A and organic growth since inception (in EUR mn)



Nomu Pay Clients & Licenses

Clients



Partnerships



Licenses (E-money, payments institution license and principal membership of cardschemes)

